CFLRP Request for Proposals
Webinar

Welcome! A few things as we get started...

- Please use the phone line for audio by dialing in to 888-844-9904 (9404768#) (lines are muted)
- Please introduce yourself in the chatbox!

We’ll get started momentarily
Session Objectives

• Review instructions for the wood products part of the application in depth.
• Discuss the guidance and resources provided in RFP packet.
• Offer examples applicants can build on.
  ▫ Units who’ve worked in this arena (existing CFLRP projects, Wood Innovations projects, etc.) offer lessons learned and answer questions.
Today’s Presenters

Jessica Robertson
Integrated Restoration Coordinator, 
Forest & Rangeland Mngmt & Veg Ecology, 
USDA Forest Service

Ashley Warriner
Program Specialist, 
Forest Products Modernization, 
Forest & Rangeland Mngmt & Veg Ecology, 
USDA Forest Service

Dick Fleischman
4FRI Operations Coordinator, 
Southwestern Region, 
USDA Forest Service

Julie Kies
Wood Innovations Coordinator, 
Northern and Intermountain Regions, 
USDA Forest Service
Web Room Orientation

- All lines are muted. To unmute your line and join the conversation press *6
- Use the chatbox for questions at any point
- If you’re hearing an echo, please turn off your computer speakers
- The session is being recorded
Poll Time
Request for proposals process overview
https://www.fs.fed.us/restoration/CFLRP/overview.shtml

- Tier 1 (Pre-Proposal) - COMPLETE
- Tier 2 (Full Proposal)
  - Due to WO Jan 24
  - Talk to Regional CFLR Coordinator for Regional due dates
Tier 2 Key Components

- Eligibility and selection criteria
- Tier 2 Proposal template
ELIGIBILITY AND SELECTION CRITERIA

Eligibility Criteria

• Requirements from CFLR statute
• “Pass/fail” evaluation by Regions of T2 proposals

Selection Criteria

• Selection criteria from CFLR statute
• Required considerations for Secretary and FACA
• Used to rank projects for selection

• Forest Service selection factors
  o Define success for selection criteria
  o Incorporate program experience to date

Benchmark for your proposal!
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**Benchmark for your proposal!**
EXAMPLE ELIGIBILITY CRITERIA

Full text: https://www.fs.fed.us/restoration/CFLRP/overview.shtml

- Landscapes must be at least 50,000 acres and mostly National Forest System lands.
- Proposals developed through a collaborative process involving multiple stakeholders.
- Demonstrate need for restoration and have a substantially complete strategy.
- Accessible by wood-processing infrastructure at appropriate scale.
- Would carry out any forest restoration treatments that reduce hazardous fuels by focusing on small diameter trees, thinning, strategic fuel breaks, and fire use to modify fire behavior, maximizing the retention of large trees, as appropriate for the forest type, to the extent that the trees promote fire-resilient stands.
- Provides benefit to local economies.
SELECTION CRITERIA AND FS FACTORS
Full text: https://www.fs.fed.us/restoration/CFLRP/overview.shtml

(E) Likelihood the use of woody biomass and small-diameter trees will reduce costs of carrying out treatments.

Utilization strategy

Successful proposals will show that the landscape restoration strategy drives the amount of material removed.

Successful proposals will make a strong case that the utilization strategy returns the value of the material harvested to project implementation.

Successful proposals will demonstrate market opportunities for restoration byproducts commensurate with project goals.

Successful proposals will leverage other wood utilization strategies, programs and tools.

Successful proposals will demonstrate awareness of challenges, uncertainty in forest products markets and infrastructure and a strategy for working with partners to navigate challenges and/or uncertainty.
(E) Likelihood the use of woody biomass and small-diameter trees will reduce costs of carrying out treatments.

**Impact to local infrastructure and workforce**

Successful proposals will show how they build off/work with the existing infrastructure and will retain or create local capacity.

Strong proposals will indicate an understanding of the local contractor pool and a realistic strategy to retain or create local capacity to perform restoration work and process/manufacture material.

Successful proposals will show how they are leveraging industry, tribal, state, and local government and other partner networks to have the desired impact on infrastructure and workforce.
UTILIZATION OF FOREST RESTORATION BYPRODUCTS

• Infrastructure
• Strategies, programs, tools
• Markets
• Expected local impacts
• Expected volume (see Attachment C...)
Utilization of Forest Restoration Byproducts:

8. In no more than one page, describe a realistic strategy for utilization of forest restoration byproducts and how it will support the landscape restoration strategy. Be sure to address:

- Relevant industry infrastructure that exists in the area.
- Strategies, programs, and tools the unit and/or collaborative have leveraged or plan to leverage.
- Expected challenges and approaches to adapt the strategy as needed.
- The utilization strategy for biomass and small diameter trees and whether this relies on existing or planned markets.
- Impacts expected on local infrastructure and work force, including how local capacity may be retained/created.
- The expected volume and type of material to be sold. Please use the template in Attachment C. This table does not count against your one page narrative limit.
ATTACHMENT C: UTILIZATION OF FOREST RESTORATION BYPRODUCTS

*Note that acres treated includes all acres treated within the CFLRP boundary. However, the projected annual harvested volume is only for NFS lands.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Estimate of acres treated annually that will generate restoration byproducts</th>
<th>Total projected annual harvested volume (ccf) from NFS lands</th>
<th>Expected percentage commercially utilized* from NFS lands</th>
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<tbody>
<tr>
<td>2020</td>
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<td><strong>TOTALS:</strong></td>
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</table>

*Based on % of TOTAL acres treated on NFS lands: 72% of TOTAL acres treated on other lands within the CFLRP boundary.
GUIDANCE

Utilization of Forest Restoration Byproducts:

Guidance:

- A principle purpose of the CFLRP program is to demonstrate the degree to which “the use of forest restoration byproducts can offset treatment costs while benefitting local rural economies and improving forest health.” (Section 4001 of the Omnibus Public Land Management Act of 2009)

- **Forest restoration by-products** refers to forest products derived from active ecological restoration using tools such as commercial timber sales and permits, stewardship contracts, special forest products sales and permits. Forest restoration byproducts refers to any woody material generated from restoration treatments volume that can be utilized, regardless of product class, e.g. sawtimber, pulpwood, post and poles, fuelwood, biomass sold for energy, etc. (See online CFLRP Glossary).

- **Biomass**, here, refers to the by-product of management, restoration, and hazardous fuel reduction treatments, including trees and woody plants (i.e., limbs, tops, needles, leaves, and other woody parts) grown in a forest, woodland, or rangeland environment. The term is used generally, recognizing that utilization standards for biomass will vary by Forest Service Region. (See online CFLRP Glossary).

While CFLRP proposals should have a strategy for utilizing all forest restoration byproducts regardless of product class, we are particularly interested in proposals with successful strategies for utilizing low-value material, since that is often a limiting factor in forest restoration projects. For this reason, the CFLRP proposal template specifically asks applicants to describe their strategy and budget for biomass and small diameter trees. Attachment C, where applicants will describe their strategy for the proposed forest volume, should address all expected utilized material, regardless of product class.
RESOURCES

Resources:

**Note:** CFLRP staff plan to host a technical assistance call on developing your wood utilization strategy for interested Tier 2 applicants that will explore the resources below in further detail. Details will be posted on the CFLRP website and be available through the national and regional contacts listed on the CFLRP website.

- Work with your Regional Wood Innovation Coordinator to explore wood innovation resources in your area and incorporate them into your strategy as appropriate. Potential resources that may be useful include:
  - Wood Innovations Project Information Search
  - State Wood Energy Teams and State Wood Utilization Teams - See this map for whether your state has an energy and/or utilization team, and contact your Regional Wood Innovation Coordinator to see if their work may be relevant to your proposal.

- Consider the following resources on existing forest products infrastructure. In doing so, we recommend working with your Regional Forest Management and/or Wood Innovations Coordinator to evaluate whether these are relevant resources for your part of the country.
  - This webmap on Forest Products Mills (FIA Timber Products Output), Nurseries and Seed Extractories
    - [https://usfs.maps.arcgis.com/home/webmap/viewer.html?webmap=9cd768b3b4d54d08888e8549a54c8c37](https://usfs.maps.arcgis.com/home/webmap/viewer.html?webmap=9cd768b3b4d54d08888e8549a54c8c37)
  - Web service of TPO Forest Products mills:
    - [https://services1.arcgis.com/gGHDLz6USftL5Pau/arcgis/rest/services/S_R04_buildingcopy/FeatureServer](https://services1.arcgis.com/gGHDLz6USftL5Pau/arcgis/rest/services/S_R04_buildingcopy/FeatureServer)
  - Webpage on the Forest Inventory and Analysis Timber Product Output (TPO) - [https://www.fia.fs.fed.us/program-features/tpo/](https://www.fia.fs.fed.us/program-features/tpo/)
  - Link to the Timber Products Output (TPO) studies to estimate industrial and non-
WOOD INNOVATION CONTACTS


Forest Service Region 1 & 4
Julie Kies julie.kies@usda.gov (406) 329–3680

Forest Service Region 2
Laura Wolf laura.wolf@usda.gov (303)-275-5115

Forest Service Region 3
Buck Sanchez buck.sanchez@usda.gov (505) 842–3498

Forest Service Region 5
Larry Swan larry.swan@usda.gov (707) 562–8917

Forest Service Region 6
Jim Archuleta james.archuleta@usda.gov (503) 808–2346

Forest Service Region 8
Kevin Naranjo kevin.naranjo@usda.gov (404) 347–4034

Forest Service Region 9
Lew McCreery lew.mccreery@usda.gov (304) 285–1538

Forest Service Region 10
Daniel Parrent daniel.parrent@usda.gov (907) 743–9467
The BBER's Forest Industry Research Program works throughout the Western United States doing a variety of research and data collection projects. This page pulls together information and data the program has compiled for the state of Montana.
Forest Products Modernization Strategic Framework for Long-Term Action 2019-2023

- Investing in people
- Expanding use of new technology
- Improving business practices
- Updating policy
FPM Priorities

- Personnel recruitment, staffing, and training
- Timber sale accounting, scaling, and accountability
- Sale layout
- Certification
- Appraisals
- Contracting and permitting
- FP markets and utilization
- TIM modernization
- Expanding new technologies
## FPM Contacts

<table>
<thead>
<tr>
<th>Region</th>
<th>Point of Contact</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Carol McKenzie</td>
<td><a href="mailto:carol.mckenzie@usda.gov">carol.mckenzie@usda.gov</a></td>
</tr>
<tr>
<td>2</td>
<td>Steve Lohr</td>
<td><a href="mailto:steve.lohr@usda.gov">steve.lohr@usda.gov</a></td>
</tr>
<tr>
<td>3</td>
<td>Ian Fox</td>
<td><a href="mailto:ian.fox@usda.gov">ian.fox@usda.gov</a></td>
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<td>4</td>
<td>Steve Beverlin</td>
<td><a href="mailto:steven.beverlin@usda.gov">steven.beverlin@usda.gov</a></td>
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<tr>
<td>5</td>
<td>John Exline</td>
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<tr>
<td>6</td>
<td>Aly Warren</td>
<td><a href="mailto:alyson.warren@usda.gov">alyson.warren@usda.gov</a></td>
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<tr>
<td>8</td>
<td>Jose Castro</td>
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<td>9</td>
<td>Steve Kuennen</td>
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<tr>
<td>10</td>
<td>Dave Harris</td>
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<td>WO</td>
<td>Gary Church</td>
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<td>WO</td>
<td>Dave Wilson</td>
<td><a href="mailto:David.wilson@usda.gov">David.wilson@usda.gov</a></td>
</tr>
<tr>
<td>WO</td>
<td>Debbie McGlothlin</td>
<td><a href="mailto:Deborah.mcglothlin@usda.gov">Deborah.mcglothlin@usda.gov</a></td>
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</table>
Q&A

Press *6 to unmute your line
Or use the chatbox
WHERE CAN I FIND HELP?

• CFLRP website FAQ and Glossary pages
• Upcoming webinars
  • “Office Hours” – Mid Oct, Nov, & Dec
• Contacts

Collaborative Forest Landscape Restoration Program
Frequently Asked Questions

Funding

• What funding can be used to match the CFLRF funding requests in proposals?
• How will project planning be funded for projects with little or no NEPA completed?
• How will the regions ensure they will have sufficient funding for project planning when nominating projects for CFLRF funding?
• What is the funding source for the required 50% or more of the implementation and monitoring costs not covered by CFLRF?
• Can CFLRF funding need to be appropriate FS funds or can it contain a mix of appropriated funds and other funds?
• Can State and Private Forestry (S&PF) funds be used as a part of the Forest Service match?
# CFLRP Contacts:

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<th>Region</th>
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<tbody>
<tr>
<td>Region 1 (Northern Region)</td>
<td>Meghan Oswalt</td>
<td>(406) 552-5987, <a href="mailto:meghan.oswalt@usda.gov">meghan.oswalt@usda.gov</a></td>
</tr>
<tr>
<td>Region 2 (Rocky Mountain Region)</td>
<td>Megan Lowell</td>
<td>(303) 275-5016, <a href="mailto:megan.lowell@usda.gov">megan.lowell@usda.gov</a></td>
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<tr>
<td>Region 3 (Southwestern Region)</td>
<td>David Borland</td>
<td>(505) 842-3480, <a href="mailto:david.borland@usda.gov">david.borland@usda.gov</a></td>
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<tr>
<td>Region 4 (Intermountain Region)</td>
<td>Jeff Bruggink, Amie Anderton</td>
<td>(801) 625-5357 <a href="mailto:jeff.bruggink@usda.gov">jeff.bruggink@usda.gov</a>, (208) 634-0714, <a href="mailto:amie.anderton@usda.gov">amie.anderton@usda.gov</a></td>
</tr>
<tr>
<td>Region 5 (Pacific Southwest Region)</td>
<td>Joe Sherlock</td>
<td>(707) 562-8686, <a href="mailto:joe.sherlock@usda.gov">joe.sherlock@usda.gov</a></td>
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<td>Region 6 (Pacific Northwest Region)</td>
<td>Tom DeMeo</td>
<td>(503) 808-2963, <a href="mailto:tom.demeo@usda.gov">tom.demeo@usda.gov</a></td>
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<td>Region 8 (Southern Region)</td>
<td>Mae Lee Hafer</td>
<td>(803) 637-0243, <a href="mailto:maelee.hafer@usda.gov">maelee.hafer@usda.gov</a></td>
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<td>Region 9 (Northeastern Region)</td>
<td>Victoria (Tory) Hahka</td>
<td>(906) 358-4049, <a href="mailto:victoria.hahka@usda.gov">victoria.hahka@usda.gov</a></td>
</tr>
<tr>
<td>Region 10 (Alaska Region)</td>
<td>Dave Harris</td>
<td>(907) 586-7875, <a href="mailto:dave.harris@usda.gov">dave.harris@usda.gov</a></td>
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<tr>
<td>Washington Office</td>
<td>Lindsay Buchanan, Jessica Robertson</td>
<td>(503) 808-2810, <a href="mailto:lindsay.buchanan@fs.fed.us">lindsay.buchanan@fs.fed.us</a>, (202) 205-0847, <a href="mailto:jessica.robertson@usda.gov">jessica.robertson@usda.gov</a></td>
</tr>
<tr>
<td>Contractor, Geospatial Technology and Applications Center</td>
<td>Rob Vaughan</td>
<td>(805) 440-2549, <a href="mailto:Robert.Vaughan@usda.gov">Robert.Vaughan@usda.gov</a></td>
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Thank you!

All webinar recordings and schedule of upcoming webinars posted to the CFLRP website -
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