Forest conversion and fragmentation continues to increase in our Northeastern forests, creating smaller, fragmented parcels owned by landowners who may no longer identify with timber production. Solutions to these issues should be designed which are both ecologically sound while economically viable and may mean expanding the traditional definition of active forest management. Profiles of those that have developed a variety of business models will be presented. In addition, the presenters will discuss local efforts and new programs to help encourage and support small, natural resource-based businesses.