



**FOREST SERVICE HANDBOOK  
PACIFIC SOUTHWEST REGION  
(R5) VALLEJO, CALIFORNIA  
FSH 2409.18 TIMBER SALE  
PREPARATION  
CHAPTER 40 - SALE PLAN  
IMPLEMENTATION (GATE 3) AND  
APPRAISAL**

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**Approved:** Randy Moore, Regional Forester

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**Digest:** 44.2 - Sales and Reporting - Makes minor edits, corrections in spelling, punctuation, and style practices throughout the chapter.

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## 44.2 - Sales Tracking and Reporting

1. **Sale Number and Name.** Project and timber sale names should utilize a geographic location or feature as the basis for its name. Definitely a person's name; living, dead, fictional, or real are not to be used. If the project or sale has any of the attributes listed below, that attribute is to be identified as part of the name by either using the actual word(s) or an abbreviation. Sale number designation should be determined by the units Supervisor's Office timber staff.
  - a. Small Business Set-Aside (SBA) or Set-Aside
  - b. Special Salvage Timber Sale (SSTS)
  - c. Stewardship IRTC (Integrated Resource Timber Contract)
  - d. Stewardship IRSC (Integrated Resource Service Contract)
  - e. Stewardship Agreement (SA)
  - f. Good Neighbor Authority (GNA)
  - g. Insect Salvage (IS)
  - h. Fire Salvage (FS)
  - i. Roadside Hazard Tree Salvage (HT)
  - j. Windthrow Salvage (WT)
  - k. Multi-Product (MP)
  - l. Thinning (THIN)
  - m. Cut to Length (CTL)
  - n. Helicopter (Heli, HC)
  - o. Cable, Skyline, or High-Lead
  - p. Reoffer, Reoffer II, etc.
  - q. Resale
  - r. Settlement
  - s. Deck Sale (2400-2 contracts)