

## **PROFILES OF WORKING WOODLANDS: EXPANDING THE DEFINITION OF ACTIVE FOREST MANAGEMENT**

**Susan Campbell<sup>1</sup> and Paul Catanzaro<sup>2</sup>**

<sup>1</sup>Associate Director, Massachusetts Woodlands Cooperative  
1 Sugarloaf Street, South Deerfield, MA 01373  
[susan@masswoodlands.coop](mailto:susan@masswoodlands.coop)

<sup>2</sup>Extension Forestry Specialist in the Department of Natural Resources Conservation at the  
University of Massachusetts at Amherst, Holdsworth Natural Resources Center,  
160 Holdsworth Way, Amherst, MA 01003  
[cat@umext.umass.edu](mailto:cat@umext.umass.edu)

Forest conversion and fragmentation continues to increase in our Northeastern forests, creating smaller, fragmented parcels owned by landowners who may no longer identify with timber production. Solutions to these issues should be designed which are both ecologically sound while economically viable and may mean expanding the traditional definition of active forest management. Profiles of those that have developed a variety of business models will be presented. In addition, the presenters will discuss local efforts and new programs to help encourage and support small, natural resource-based businesses.