

**DIVERSITY OF INCENTIVES FOR PRIVATE FOREST LANDOWNERS:  
AN ASSESSMENT OF PROGRAMS IN INDIANA, USA**

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ABSTRACT.— Many programs provide incentives for non-industrial private forest (NIPF) owners. Some are initiated by government, while others are organized by private interest groups. Due to the complexity of this web of programs, it is not clear what the incentives of the programs really are. We focus on four specific programs that involve slightly different actors and represent different rule structures - a federal cost-share program, a state tax incentive program, a nationwide private stewardship program, and a local private conservation organization. We perform institutional analysis of the formal and informal rules of the programs based on literature review, discussions with officers and formal guidelines of the programs. This provides us the opportunity to classify different types of rule structures, and explain them in relation to the differences in goals and organizational structures of the programs.

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