

# Table of Contents

EXECUTIVE SUMMARY .....	1
I. INTRODUCTION .....	2
II. THE MARKET .....	5
III. PRODUCTS & SPECIFICATIONS .....	8
A. General Sawlog Specifications .....	9
B. Metal and Other Foreign Material in Street Trees .....	10
C. Proper Log Manufacturing .....	14
D. Log Quantities and Volume Determination .....	15
E. Storage Requirements .....	17
F. Log Loading and Unloading Safety Procedures .....	18
IV. MARKETING MERCHANTABLE SAWLOGS .....	19
A. Commercial Sawmill Operations .....	19
1. State Forestry Offices .....	19
2. Consulting Foresters .....	21
3. Forestry/Wood Products Extension Offices .....	21
4. RC&D Program .....	21
5. Word-of-Mouth .....	22
B. Local Crafters/Hobbyists/Custom Sawmillers .....	22
1. State Forestry Offices .....	22
2. Sawmill Equipment Manufacturers .....	22
3. Craft Organizations .....	23
4. Word-of-Mouth .....	23
5. The Internet .....	23
C. In-house Markets: Viable Options for Municipalities .....	24
V. CASE STUDIES .....	24
Case Study A. M&A Tree Service, Garwood, NJ .....	24
Case Study B. Willard's Sawmill, Trenton, NJ .....	27
Case Study C. CitiLog, Ewing, NJ .....	30
VI. APPENDICES .....	32
Appendix A: Safety Procedures for Logging Operations .....	33
Appendix B: Proper Log Manufacturing .....	38
Appendix C: State Forestry Offices .....	40
Appendix D: State Marketing Bulletins .....	45
Appendix E: Forestry /Wood Products Extension Specialists .....	47
Appendix F: Resource Conservation & Development Program .....	50
Appendix G: Portable Sawmill Manufacturers & Suppliers .....	54
Appendix H: State-Wide Craft Organizations .....	56