



U.S. General Services Administration

# Federal Acquisition Service

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## GSA Wildland Fire Program

- GSA Wildland Fire Equipment Catalog
- Approximately 320 items
- Meet Forest Service & NFES specs
- GSA Distribution Center – French Camp, CA
- 24/7/365 ordering available
- Wildland engines & water tenders available



**GSA SELLS**

**NOT “GSA SALES”**



Federal Acquisition Service

## Fire Program Sales

- FY11 - \$44.1 M
- FY10 - \$38.5 M
- FY09 - \$38.4 M
- FY08 - \$56.2 M
- FY07 - \$53.8 M
- FY06 - \$56.2 M
- FY05 - \$43.9 M



## Top Items for 2011 Fire Season - Qty

- AA Batteries 351,564 PG (8,437,536 EA)
- 1-QT Canteen 175,999 EA
- Gloves, L 52,557 PR
- Safety Glasses 50,061 PR



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## Top Items for 2011 Fire Season - \$

➤ MRE's	39,184 BX	\$3.8 M
➤ AA Batteries	351,564 PG	\$1.8 M
➤ 1-1/2" Type I Hose	11,931 LG	\$1.5 M
➤ 1-1/2" Type II Hose	9,009 LG	\$1.4 M
➤ Wye Valve, 1-1/2"	11,071 EA	\$1.1 M
➤ Fire Shelter, Regular	4,234 EA	\$1.0 M
➤ Fire Shelter, LG	2,934 EA	\$940 K



## New Items - Fire Pants (BDU's)

- Type II (kevlar/nomex blend) - stock available now
- 26"-30" W X 30"L, 33"L
- 38"-42" W X 30"L, 33"L
- 40"-44" W X 30"L, 33"L



## New Items and Program Notices

- GSA Fire Program webpage
- [www.gsa.gov/fireprogram](http://www.gsa.gov/fireprogram)
- “What’s New” link
- Catalog under the “Library” link



## Fire Program vs. Cooperative Purchasing

- How are they similar?
- Offer wildland fire equipment & supplies
- Open to state/local activities



## Fire Program vs. Cooperative Purchasing

- Eligibility
- Product Scope
- Delivery
- Full Service vs. Self Service
- Price (Volume Discount?)
- AAC vs. Credit Card



## Federal Acquisition Service

### Eligibility

- Cooperative Purchasing – open to state and local government
- **Legal definition – “any State, local, regional, or tribal government, or any instrumentality thereof (including any local educational agency or institution of higher education”**
- Wildland Fire – open to state forestry and local cooperators



## Product Scope

- Wildland Fire - catalog
- Cooperative Purchasing – Schedules 70 & 84
- Schedule 84 – Alarm systems, Facility management systems, firefighting and rescue equipment, law enforcement equipment, marine craft and special purpose clothing.
- Forest Service Spec compliant?



## Delivery

- Wildland Fire – Large inventory, immediate shipment, expedited transportation available
- Schedule – delivery terms vary among contractors, could be 3 days, 15, 30, and even 60 days.



## Full Service vs. Self Service

- Wildland Fire Program - Full Service  
Order placed with GSA, fulfilled by GSA, Billed by GSA, Discrepancies handled by GSA
- Schedule – Self Service  
GSA sets up the contract vehicle but transactions handled between the customer and contractor



## Price and Payment

- Wildland Fire offers substantial discounts
- WF – Order using Activity Address Code (AAC)
- Schedule – Order using credit card or PO



## Ordering Websites

- *GSA Advantage!* – [www.gsaadvantage.gov](http://www.gsaadvantage.gov)  
WF and Schedule items
- *GSA Global Supply* – [www.gsaglobalsupply.gsa.gov](http://www.gsaglobalsupply.gsa.gov)  
WF items. No schedule items



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cascade fire



Advanced Search

Welcome to the new GSA Advantage!

# Products

- Building & Industrial
- Furniture & Furnishings
- Hospitality, Cleaning, & Chemicals
- IT Solutions & Electronics
- Laboratory, Scientific, & Medical
- Law Enforcement, Fire, & Security
- Office Solutions
- Office Solutions-FSSI
- Recreation & Apparel
- Tools, Hardware, & Machinery
- Vehicles & Watercraft

# Services

- Advertising & Marketing Services ▶
- Building Material & Industrial Services ▶
- Energy Services ▶
- Engineering Services ▶
- Environmental Services ▶
- Facility Management Services ▶
- Financial Services ▶
- Furniture Services ▶
- HR, EEO, & Counseling Services ▶

# Welcome

## how can we be of service today?

Login to GSA Advantage! »

## We offer the widest selection of products and services!

At GSA, we are committed to assisting Federal employees worldwide by meeting today's acquisition challenges. GSA Advantage!® is the government's premier online shopping system. With GSA Advantage!®, you'll have instant access to literally millions of high quality products, services, and solutions from thousands of approved commercial vendors.

*Thanks for choosing GSA!*



## Special Programs

**AbilityOne Program**  
One-stop shopping for available AbilityOne solutions

**Wildland Fire Program**  
Quickly locate available approved NFES products

**Disaster Relief**  
We have a full range of products and services for relief & preparedness

**Security Solutions**  
Locate critical security related products and services

## Strategic Sourcing BPAs

[Strategic Sourcing Home/View all BPAs »](#)

BPA Products

BPA Services



- Engineering Services ▶
- Environmental Services ▶
- Facility Management Services ▶
- Financial Services ▶
- Furniture Services ▶
- HR, EEO, & Counseling Services ▶
- Language Services ▶
- Logistics Services ▶
- Management & Consulting Services ▶
- Office Services ▶
- Publication Services ▶
- Scientific & Medical Services ▶
- Security & Law Enforcement Services ▶
- Technology Services ▶
- Temporary Staffing Services ▶
- Training ▶
- Transportation Services ▶
- Travel Services ▶
- Vehicles ▶



**AbilityOne Program**  
One-stop shopping for available AbilityOne solutions



**Wildland Fire Program**  
Quickly locate available approved NFES products

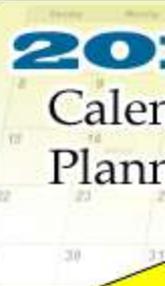
[BPA Products](#)  
[BPA Services](#)



**Disaster Relief**  
We have a full range of products and services for relief & preparedness



**Security Solutions**  
Locate critical security related products and services



**2011 Calendar Planner**



**Environmental Program**  
Direct access to green products & services



**American Recovery & Reinvestment Act**  
Use GSA Contract Vehicles for Recovery/Stimulus purchases.

### State & Local Governments

State and local governments can benefit by using GSA!

[Click here » for more information](#)



### Contractor Information

Want to know how to get a GSA Contract or get orders?

[Click here » for more information](#)



### Help

Forgot your password? Know how to check your order status?

[Click here » to find the answer](#)



**Problem with your order?**

click here to learn more »

**Headlines**

Find the "Best Value" on GSA Advantage!

Find Cloud Services on Apps.Gov

GSA eBuy

Be "Green" by using GSA Advantage!

click here to learn more »



Home > State & Local Governments



## State & Local Governments

Welcome to the State and Local Government aisle on GSA Advantage.

GSA Advantage is the federal government's premier online shopping superstore giving you access to millions of commercial products and services available from GSA-negotiated contracts.

State and local governments can use GSA Federal Supply Schedules contracts under the authorities of the Cooperative Purchasing Program, the Disaster Recovery Purchasing Program, and the 1122 Counterdrug Program. *Note: only those products and services offered under the Disaster Recovery and Cooperative Purchasing programs are available online for purchase.*

State and local customers may browse GSA Advantage anytime. You must use a state or local government issued credit card for payment. No other form of payment is accepted at this time. The State or local government ordering activity is responsible for ensuring that only authorized representatives of their governments place orders and that the supplies or services purchased will be used for governmental purposes only.

[Register now to get started! »](#)

### Get Started using GSA Advantage!

- Browse and do research
- Place orders online
- Manage your orders and get status
- Save and email shopping carts

### New to GSA Advantage?

- Here are a few important tips to help you:
- You may browse GSA Advantage anytime.
  - You must be authorized to purchase for your organization

### Purchasing Pro

#### Disaster Recovery P

Purchase directly from Supply Schedule vendors. Presidentially declared terrorism to aid in re

#### Cooperative Purchas

Purchase security and equipment from GSA technology products from GSA IT Schedule Item Numbers on the

#### 1122 Program

Purchase specific so vehicles in the performance activities.



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[My Account](#) | [Order Status](#)

[Products](#) | [Services](#) | [NSN Ordering](#) **Search**

Home > **Product Detail**



[Enlarge/More Views >>](#)

### CF-120 PUMP WITH TRUCK MOUNT BASE

**Mfr Part No.:** 24191T  
**Manufacturer:** CASCADE FIRE EQUIPMENT CO.  
**Contract No.:** GS-07F-3973A (ends: Mar 31, 2012)  
**MAS Schedule/SIN:** 084/465 11  
**Warranty:** 1 YR  
**Made In:** UNITED STATES OF AMERICA  
**Weight:** 140.000 LB

**DISAST RECOV** Disaster Recovery Purchasing items

**COOP PURCH** Cooperative Purchasing items

**ARRA** American Recovery and Reinvestment Act of 2009

**\$3,707.60 EA**  
 sold and shipped by  
**CASCADE FIRE EQUIPMENT COMPANY**  
[visit contractor's website](#)

### Compare Available Sources

**Quantity:**  **Add to Cart**

**Instructions:** Select price below, enter qty at left, then Add to Cart. To view another contractor description, simply select the volume discounts are offered.



## Disaster Recovery Program

- State and Local governments access to all Federal Supply Schedules
- Purchasing to facilitate recovery from major disasters (Presidentially declared) or acts of terrorism
- Can purchase in advance of a disaster
- Responsible for ensuring the products are used to facilitate recovery

[About GSA Global Supply™](#)[About GSA](#)[Request a Catalog](#)[GSA Advantage!](#)[Contact Us](#)[Help](#)**BROWSE PRODUCTS**

Find what you need. Now.

**ACCOUNT LOGIN**

User ID:

Password:



To obtain a User ID/Password, please [register](#). If you need a reminder for an existing GSA Global Supply™/Advantage! account please [click here](#).

**Welcome to the new GSA Global Supply™ ordering site!**

GSA Global Supply™ is your one-stop source for all your military and agency support needs to Office Supplies. When you order through us, you are assured of regulatory compliance from a government source. There's no need to comparison shop thanks to requisition-based pricing, easy compliance with government acquisition policies and socio-economic regulations. Ordering from GSA Global Supply™ has never been easier. Placement through delivery and billing. Ordering from GSA Global Supply™ has never been easier.

Use your **GSA Advantage!** user ID and password to begin shopping today!

**WHAT'S NEW?**

- ▶ [2012 Calendar Refills](#)
- ▶ [Click here to learn more about changes in the way GSA identifies "green" products.](#)
- ▶ ["Thank you" for Customer Satisfaction Surveys](#)
- ▶ [Attention: GSA Global Supply™ Billing Errors](#)
- ▶ [Customer Advisory: Potential Contamination of MRE Dairyshakes](#)

**TUTORIAL**

Please click on the tutorial to maximize your shopping experience. It includes: registration, requisition status, and other features.



About GSA Global Supply™  
Request A Catalog  
Feedback  
Help



Home Your cart contains: 0 item(s): \$0.00

ACCOUNT LOGIN | User ID:  Password:   [Registration](#) or [Login Assistance](#)

- Computer Products
- Office Supplies
- Furniture and Furnishings
- Housewares and Cleaning
- Industrial Supplies
- Safety
- Tools and Hardware
- Wildland Fire Items
- "Green" Items
- Disaster Relief

> SHOP GSA GLOBAL SUPPLY™

> FEATURED PRODUCTS

> ACCOUNT MAINTENANCE

SEARCH/BROWSE:

In  
All Categories

[Advanced Search](#)

QUICK ORDER

RE-ORDER (View Previous Orders)

FEDSTRIP/MILSTRIP

ORDER FROM PARKED CARTS



**Featured Products**

**Disposable Coveralls**  
Coveralls, Disposable, with Hood and Boots; White; Size: Large; Material: Kleenguard Extra; Features: Elastic Wrists; with Zipper Front; and Hood and Boots. 25 coveralls per package. Kimberly-Clark Professional Part # 46123. [>> more](#)

**Combo Tool Kit**

Combo Tool Kit; 36-Volt; Cordless; seven piece kit. Combo Kit contains: DC900 36V 1/2 hammer drill / drill / driver; DC300 36V 7-1/4 circular saw; DC305 36V reciprocating saw; DC509 36V flexible floodlight; one hour Charger; and (2) 36V batteries. DeWalt Part # DCX6401 [>> more](#)

**In-Out Schedule Board**

Unframed board comes with one black marker. Board features columns for time in, time out, time back, destination, telephone messages and instructions. Each board holds up to 12 names. Plastic laminated surface (write on/wipe off). Direct Delivery [>> more](#)

**Footrest**

Footrest; ergonomic adjustable; solesaver; non-slip platform; 17" LG X 13" W X 6-1/2" H; angle tilt adjustment up to 30 degrees; five height settings; with rocking mechanism; made of scratch resistant plastic; black color; limited one year warranty. Direct Delivery [>> more](#)

**Arm, Monitor**

Monitor arm; aluminum; column mount; adjustable for verticle,

REQUISITION STATUS

RECONCILE CREDIT CARD STATEMENT

Bill Date: Feb 3 2012

Session #:

WHAT'S NEW?

- ▶ [2012 Calendar Refills](#)
- ▶ [Click here to learn more about c in the way GSA identifies "green" products.](#)
- ▶ ["Thank you" for Customer Satisfaction Surveys](#)
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## Website Registration Issues

- WF vs. CO-OP
- Can cause problems if register incorrectly
- One registration works on both website
- GSA *Advantage!* – can register for either program
- GSA Global Supply – register only for WF



## Wildland Fire Registration

- GSA Global Supply – choose Dept of Agriculture, Forest Service
- Email domain not a concern
- *GSA Advantage!* – For WF, choose “Federal agency”  
Dept of Agriculture, Forest Service
- Your AAC validates the registration



## Cooperative Purchasing Registration

- GSA Global Supply - Not possible
- GSA *Advantage!* – register as a state/local govt
- Email domain - validation issue, may require letter request to add domain
- Can use state/local credit card for purchasing only CO-OP items
- Two registrations require two separate email accounts



# GSA Training Conference & Expo 2012

- May 15<sup>th</sup> – 17<sup>th</sup>
- San Antonio, Texas
- Register @ [expo.gsa.gov](http://expo.gsa.gov)
- Registration is free
- Numerous training classes available
- Half-day meeting on Wildland Fire Program



## Federal Acquisition Service

# Resources

- GSA Wildland Fire Catalog – [www.gsa.gov/cmls](http://www.gsa.gov/cmls)
- GSA Fire Program website – [www.gsa.gov/fireprogram](http://www.gsa.gov/fireprogram)
- GSA Customer Service Directors – [www.gsa.gov/csd](http://www.gsa.gov/csd)
- State/Local Program – [www.gsa.gov/stateandlocal](http://www.gsa.gov/stateandlocal)
- Disaster Recovery – [www.gsa.gov/disasterrecovery](http://www.gsa.gov/disasterrecovery)
- Fire Program Coordinator – Bill Hicks  
[bill.hicks@gsa.gov](mailto:bill.hicks@gsa.gov), 817-850-8244



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**Questions?**